

NATIONAL CERTIFICATE: NEW VENTURE CREATION (NQF 2)

SAQA QUALIFICATION ID: 49648

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PROJECTS

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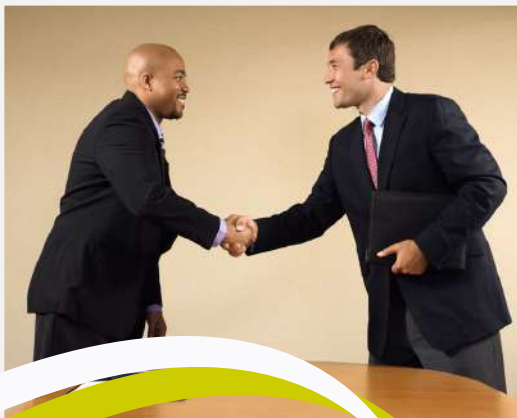
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The purpose of the NQF level 2 New Venture Creation qualification is to provide a qualification that can form the basis for structured programmes for potential and existing entrepreneurs to capitalise on opportunities to start and grow sustainable businesses that form part of the main-stream economy, enabling the learners to tender for business opportunities within both the public and private sectors. This qualification is designed for learners who intend to set up or have already set up their own ventures.

Programme Outcomes

At the end of this qualification learners will be able to:

- ⇒ Use basic mathematics in order to fulfill new venture functions effectively.
- ⇒ Apply basic communication skills in new venture creation context.
- ⇒ Determine market requirements and manage the relevant marketing and selling processes.
- ⇒ Demonstrate an understanding of the sector/industry in which the business operates.
- ⇒ Determine financial requirements and manage financial resources of a new venture.
- ⇒ Manage business operations.



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The New Venture Creation Certificate consists of 32 unit standards worth 139 credits:

UNIT STANDARDS:

FUNDAMENTALS			
UNIT CODE	UNIT STANDARD TITLE	LEVEL	CREDITS
8963	Access and use information from texts	NQF 2	5
8962	Maintain and adapt oral communication	NQF 2	5
8967	Use language and communication in occupational learning programmes	NQF 2	5
8964	Write for a defined context	NQF 2	5
9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order to	NQF 2	3
7480	Demonstrate understanding of rational and irrational numbers and number systems	NQF 2	3
9008	Identify, describe, compare, classify, explore, shape and motion in 2-and 3- dimensional shapes in different contexts	NQF 2	3
9007	Work with a range of patterns and functions and solve	NQF 2	5
7469	Use mathematics to investigate and monitor the financial aspects of personal, business, national and international issues	NQF 2	2



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CORE			
113924	Apply basic business ethics in a work environment	NQF 2	2
114974	Apply the basic skills of customer service	NQF 2	2
114959	Behave in a professional manner in a business environment	NQF 2	4
119666	Determine financial requirements of a new venture	NQF 2	8
119673	Identify and demonstrate entrepreneurial ideas and opportunities	NQF 2	7
119667	Identify the composition of a selected new venture's industry/sector and its procurement system	NQF 2	8
119668	Manage marketing and selling process of a new venture	NQF 2	8
119674	Manage finance for a new venture	NQF 2	10
119672	Manage marketing and selling processes of a new venture	NQF 2	7
119669	Match new venture opportunity to market needs	NQF 2	6
119670	Produce a business plan for a new venture	NQF 2	8
ELECTIVES			
9964	Apply health and safety to a work area	NQF 2	3
13929	Co-ordinate meetings, minor events and travel arrangements	NQF 2	3
13915	Demonstrate knowledge and understanding of HIV/AIDS in a workplace, and its effects on a business sub-sector, own organization and a specific workplace	NQF 2	4
13930	Monitor and control the receiving and satisfaction of visitors	NQF 2	4
13936	Outline the legal environment of a selected industry	NQF 2	2
13934	Plan and prepare meeting communications	NQF 2	4
13933	Plan, monitor and control an information system in a business environment	NQF 2	3
119712	Tender for business or work in a selected new venture	NQF 2	8

